



YOUR SUCCESS, OUR BUSINESS.

From Start-ups to Fast-Growth to IPO Requires Solutions
that Can Keep Pace. One Partner for Your Success!

ABOUT SBFO

We are an International Group of high-level, skilled, and experienced professionals in Finance & Operations, that began operating since 2017 and who have supported, advised and given hands-on help to thousands of companies worldwide.

We changed our model after the 2020 Global Pandemic and the current macroeconomic financial distress from a brick-and-mortar world-class office to a virtual decentralized system in 2021.

Throughout the last 5 years, we have had the privilege of working with clients of all stages, sizes, spaces, and geographical locations.

We have worked previously with governments, fortune 500 companies and top worldwide funds which resulted in a wide range of expertise and a very specific skill set that made us one of the best solution in the market.

Our Process is a Dynamic Due Diligence complying to the legal and financial world standards, the process takes our team a couple of days with our cooperative clients, which is record worthy.

Our due diligence, research and development teams have a substantial cost, split with our clients as company policy which act as a commitment to our team investment in the client's success.



OUR PRESENCE

 FundsUp

 Startup
Network

 Alignable

 PitchBook.

 DEALSTREAM

 Linked in

 COFFEE MUG

 Angel
Investment
Network

 Opportunity

 Meetup

 crunchbase

 facebook.

 amazon
BUSINESS

 Ukova

 XING



 Angels
Partners

 Google Workspace

 bizfluence.

 Leafwire

 Connectd.

 US INVESTORS

 AFSic

 United States
Investment Network

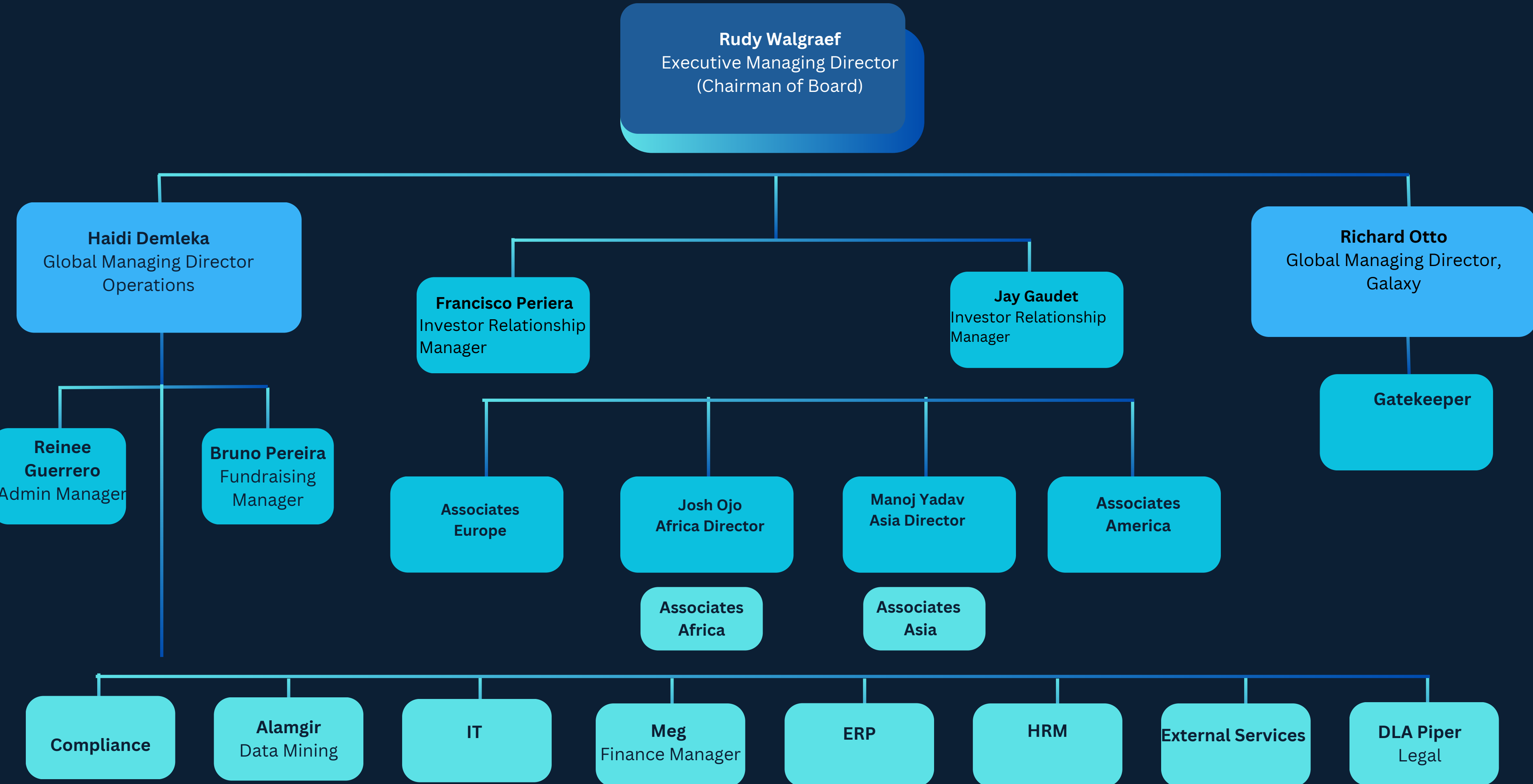
AWARD

“Most Innovative International Business Start-Up Consultancy”

SME News UK is committed to acknowledge and celebrate the most deserving and best performing small & medium enterprises that are dedicated to serve their clients and customers internationally.

In collaboration with UK Finance, amongst all the nominees on the Finance sector, SBFO Service was this year's awarded one.





ASSOCIATES

We have associates worldwide to service you even better!

****Due to the nature of our business and mutually signed NDAs, we cannot disclose any names on the website.****

We are represented in the following countries:

North America:

- **USA**
- **Canada**

South America:

- **Brazil**
- **Jamaica**

Europe:

- **Belgium**
- **UK**
- **Italy**
- **Estonia**
- **Spain**
- **Finland**
- **Switzerland**
- **France**
- **The Czech Republic**

Asia:

- **India**
- **Singapore**
- **China**
- **The Philippines**

Africa:

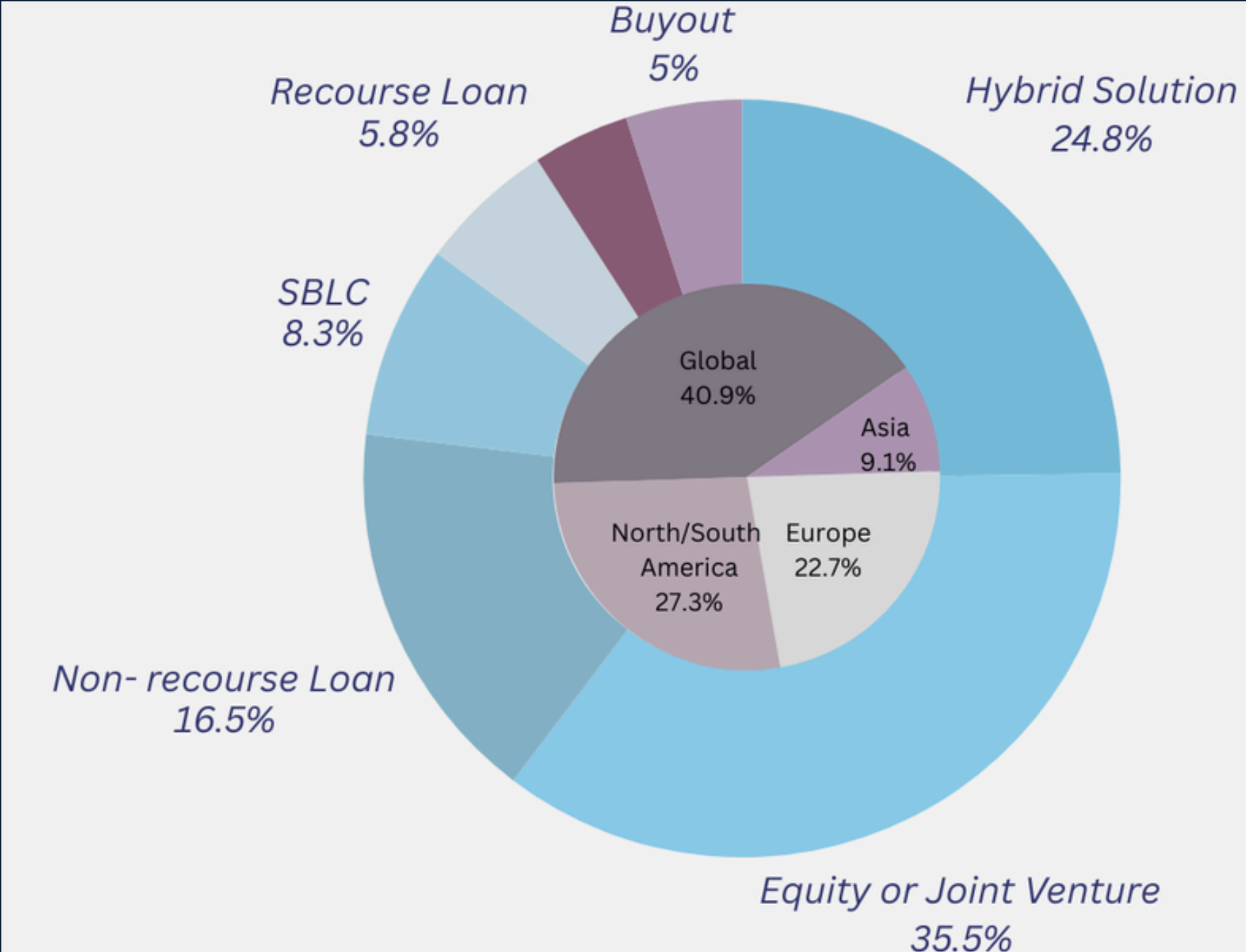
- **South Africa**
- **Lesotho**
- **Uganda**

FUNDERS

Due to the nature of our business and mutually signed NDAs, we cannot disclose any names on the website.

The following is an overview on our funder's dashboard by targeted geolocations and funding solutions.

[Check our Investor Brochure in here.](#)



OUR SERVICES

SBFO has worked on creating a unique system that gives companies the necessary tools to run their start-up businesses or restructure their established businesses.

We help our clients secure funding for their businesses and provide a range of other services to help companies grow and run successfully. We bring a brand-new service to the market in Europe and abroad.



OUR PROCESS

Our associates are responsible to preview perspective project owners that are either well known by them or recommended to them, and then vetted by their internal organization. SBFO does not accept “walk-ins” or random requests for investment facilitation services.

We identify the principals, the entity(s) involved and the opportunity. New clients are only accepted if we have the investment resources in place. We do not function on a “hope for the best” basis.

- The potential customer is informed through this associate relationship of our services while the associate subsequently acquaints and refers/recommends this project to SBFO.
- Furthermore, each continent has its own Director who puts a second layer on the filtering of projects.
- Within this process, we start off with a level of comfort for all parties.
- The potential sponsor/project is reviewed by our organization and if the opportunity and the management experience meet our standards, we shall offer the sponsor an invitation to participate in our investment facilitation programs, either debt, equity, or some combination.

OUR PROCESS

Note:SBFO SERVICE is not a Broker/Dealer and may not negotiate on behalf of either party in any transaction.



Notes: 1.For the number of days mentioned, this is on average and it all depends on the parties involved.

2.Our responsibility only goes up until 18.

3.We cannot be held responsible if for ex the DD of the funder cannot take place quickly as they also work together with external parties and depending on their agenda.

4.A lot can go wrong from step 18 onwards : Customer rejects the proposal, DD does not go well because for example the founders are lying,hiding things,hiding things,are criminally exposed, valuation is lower than expected which can lead to lower funding or even rejection, and finally, lawyers on both parties cannot agree on the terms and conditions set out in the final contract.

5.From 14 on client will get access to our CRM system so they can see for themselves which investors are interested in their project.

SUCCESS STORIES 2023



2023 In Review

20

DEALS EVALUATED

6

NEW DEALS CLOSED

19
MM

AVG.CHECK SIZE

TYPE OF
DEALS

DEBT(LOAN & CREDIT LINE) +
EQUITY & HYBRID

114
MM

SUBSEQUENT CAPITAL
RAISED

28

PORTOFOLIO
COMMUNITY

INVESTMENT STAGE

- Growth and Expansion

INVESTMENT LOCATION

- United States of America
- Spain
- Netherlands
- United Kingdom
- Sweden
- Canada

INVESTMENT SECTORS



Real Estate



E-Commerce



MedTech



Medical
Agriculture



Manufacturing



Jewellery

(1)=Signed up with investor

SUCCESS STORIES 2024



2024 In Review

30

DEALS EVALUATED

11

NEW DEALS CLOSED

60MM

AVG.CHECK SIZE

T.O.D

DEBT(LOAN & CREDIT LINE) +
EQUITY & HYBRID

680MM

SUBSEQUENT CAPITAL
RAISED(1)

60

PORTOFOLIO
COMMUNITY

INVESTMENT STAGE

- Growth & Expansion

INVESTMENT LOCATION

- United Kingdom
- France
- Spain
- India
- Vietnam
- Australia
- United States

INVESTMENT SECTORS



Real Estate



Aviation



Manufacturing



Renewable Energy



Film making

(1)-Signed up with investors)

MOST FAQ'S

- **WHy are there fees?**

We charge a consultancy and due diligence (DD) fee on behalf of our investor network.

Our services :

1. Project eligibility assessment
2. Client interview and pitch/financial review
3. Assistance in pitch and financial refinement
4. Due diligence and executive summary preparation
5. Client meetings and investor/lender matching
6. Investor/lender correspondence and negotiations
7. Competitive funding analysis
8. Administrative support for funding
9. Client introductions to investors
10. Full advisory support until funding is secured

- **Why Professional Fees?**

Raising capital is complex, much like hiring a lawyer for a case—success isn't guaranteed, but the expertise, time, and resources invested justify professional fees. Our goal is to ensure both parties are equally committed to success.

The SBFO Advantage

Capital raising requires strategy, teamwork, and experience. Many companies attempting it alone face missed opportunities, lost revenue, and prolonged timelines. Our approach streamlines the process, reducing a typical 1–2 year effort to just a few months. We expand investor outreach, focusing on institutional funding rather than individual accredited investors. Using a targeted “sniper” strategy, we prioritize high-potential funders first before broadening outreach—maximizing efficiency and alignment with the right investors.

MOST FAQ'S

- **What is the duration of the whole process after we have made payment for the commitment fee for the Private Capital to be disbursed?**

First, we make our package which is around 10 working days to complete depending on your input. After that it comes to the CEO's desk, who is also an investor, and looks at the presentation in this way and not from a CEO of SBFO point of view. Some adjustments and remarks will be integrated in the presentation. After that project will send out to funders and questions of them will be answered. Typically, after a couple of week introductions will be made. So, traditionally it takes 1 or 2 months on average.

- What is the assurance that SBFO Service will give us that it will deliver?

This is clearly stipulated in the legal contract.

- What are the criteria that we must meet to be eligible for the Private Equity Funding?

As your project is pre-screened and we do not accept what is not feasible or we do not have investors for, we dedicate ourselves to preparing the executive summary, financials, and the know your counterparties (KYC) on behalf of our investors/funders whom we know personally, so you do not have to worry about this, as it is part of our job! We are in the advisory business since long time and believe strongly that we present our clients in the best way possible.

- **Do you provide references?**

Yes, we do. We get asked this question several times a week and it is just not possible to give out contact information about our clients that often. Some of these references are clearly mentioned in our newsletter to demonstrate our assurance and provide you with the comfort level you need. If this is really the only thing that is holding you back, we will arrange a meeting with one or two of them. However, to show that you are serious about this engagement, and not simply wanting to meet out of curiosity, we ask that you to sign our NDA prior to an inquiry.

WHY CHOOSE US?

Extensive support services including advisory, transactional procedures, and building the best case for approval.

Why choose us?

1. Tailored Approach: Our customized solutions are designed to meet your specific funding needs, amplifying your chances of success.
2. Powerful Templates: Our proprietary templates have been thoughtfully developed to captivate funders and showcase your business in the best light.
3. Expert Guidance: Benefit from our team's expertise and experience as we navigate the complex world of funding, providing you with valuable insights and support.
4. Personalized Outreach: We understand that building relationships is key. Our dedicated professionals will personally reach out to funders on your behalf, ensuring a human touch in every interaction.
5. Negotiation Support: We will be by your side throughout the negotiation process, advocating for your best interests and helping you secure the best possible funding terms.



Get in touch!

Call or email us for any questions or inquiries about our services.

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